

REVISED
Massachusetts

Medicare Plan Members as of December 31, 2001

**Medicare Supplement and Medicare HMO Plans
Total Members**

| | 2000 | 2001 | Change 2000-2001 |
|---|---------|---------|---------------------|
| Group (Retirees of Union/Employer Plans) | 67,402 | 64,450 | (2,952) |
| Individual | 361,081 | 342,134 | (18,947) |
| Total | 428,483 | 406,584 | (21,899) |

**Medicare Supplement and Medicare HMO Plans
Members with Unlimited Drug Coverage**

| | 2000 | 2001 | Change 2000-2001 |
|---|---------|---------|---------------------|
| Group (Retirees of Union/Employer Plans) | 61,108 | 57,255 | (3,853) |
| Individual | 56,160 | 49,869 | (6,291) |
| Total | 117,268 | 107,124 | (10,144) |

Medicare Supplement Plans

| | 2000 | 2001 | Change 2000-2001 |
|---|---------|---------|---------------------|
| Group (Retirees of Union/Employer Plans) | 21,372 | 19,856 | (1,516) |
| Individual | 161,795 | 160,585 | (1,210) |
| 1. Policies issued pre-1995 | 20,842 | 18,724 | (2,118) |
| 2. Policies issued post-1994 | 140,953 | 141,861 | 908 |
| a. Medicare Supplement Core | 3,812 | 4,408 | 596 |
| b. Medicare Supplement 1 | 88,878 | 94,633 | 5,755 |
| c. Medicare Supplement 2 | 48,263 | 42,820 | (5,443) |
| Total | 183,167 | 180,441 | (2,726) |

**Medicare Supplement Plans
Members with Unlimited Drug Coverage**

| | 2000 | 2001 | Change 2000-2001 |
|---|--------|--------|---------------------|
| Group (Retirees of Union/Employer Plans) | 19,698 | 18,121 | (1,577) |
| Individual | 55,011 | 48,659 | (6,352) |
| 1. Policies issued pre-1995 | 6,827 | 5,839 | (988) |
| 2. Policies issued post-1994 | 48,184 | 42,820 | (5,364) |
| a. Medicare Supplement Core | 0 | 0 | - |
| b. Medicare Supplement 1 | 0 | 0 | - |
| c. Medicare Supplement 2 | 48,184 | 42,820 | (5,364) |
| Total | 74,709 | 66,780 | (7,929) |

Medicare HMO Plans

| | 2000 | 2001 | Change 2000-2001 |
|---|---------|---------|---------------------|
| Group (Retirees of Union/Employer Plans) | 46,030 | 44,594 | (1,436) |
| Individual | 199,286 | 181,549 | (17,737) |
| 1. Medicare+Choice | 197,698 | 180,339 | (17,359) |
| 2. Medicare Cost and HCPP | 0 | 0 | - |
| 3. Medicare Wraparound | 1,588 | 1,210 | (378) |
| Total | 245,316 | 226,143 | (19,173) |

**Medicare HMO Plans
Members with Unlimited Drug Coverage**

| | 2000 | 2001 | Change 2000-2001 |
|---|--------|--------|---------------------|
| Group (Retirees of Union/Employer Plans) | 41,410 | 39,134 | (2,276) |
| Individual | 1,149 | 1,210 | 61 |
| 1. Medicare+Choice | 0 | 0 | - |
| 2. Medicare Cost and HCPP | 0 | 0 | - |
| 3. Medicare Wraparound | 1,149 | 1,210 | 61 |
| Total | 42,559 | 40,344 | (2,215) |